



SK Inc.

Corporate Value-Up Plan

# Disclaimer

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Chapter O1 • Company Overview

chapter 02 ■ Current Status Analysis

Chapter 03 • Goal Setting

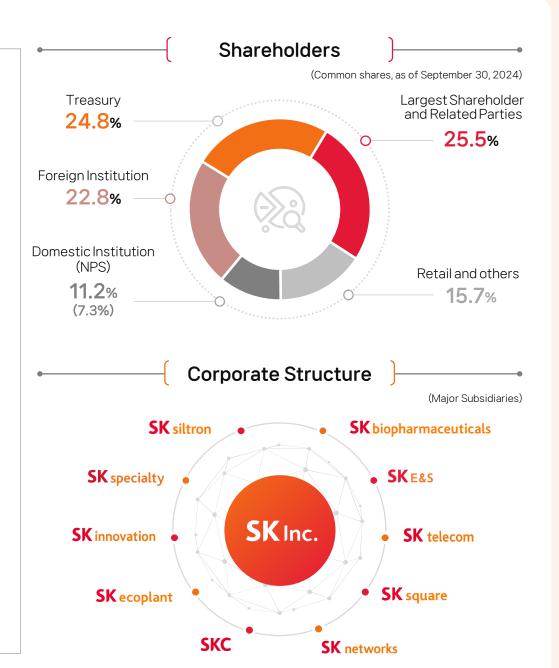
Chapter 04 • Planning

Chapter 05 • Communication

## Profile



#### **Profile** Company SK Inc. Name Date of April 13, 1991 Establishment 26, Jong-ro, Jongno-gu, Seoul **HQ Address** CEO Tae won Chey, Yong ho Jang Holding company, SI (System Integration), **Business** Sector consulting, and others Common shares: 72,502,703 **Shares** Preferred shares: 566.135 Issued KOSPI (Listed on November 11, 2009) **Listed Market** KRW 11.2 trillion (As of September 30, 2024) Market Cap KIS Aug 16, 2024 AA+ Corporate NICE AA+ Aug 16, 2024 Bond Korea Ratings Aug 19, 2024 AA+ **Credit Rating** KIS Α1 May 20, 2024 CP NICE May 20, 2024 A1 May 20, 2024 Korea Ratings Α1



# A Brief History



Current Status Analysis Goal Setting

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## Expand growth opportunities through constant change and portfolio innovation to enhance corporate value

### Launch of SK hynix

 Create a Group-level semiconductor portfolio, following the portfolios in energy, chemistry and ICT

2012

Become an investmentfocused holding company and acquire SK materials and SK siltron

- Growth portfolio centered on bio and materials
- Acquire SK materials (2016) and SK siltron (2017)

2016~2017

### Merger of SK materials

- Enhance corporate value through governance reform of the materials business
- Craft a Financial Story
- Portfolio restructuring focused on core businesses



2021







### Launch of a holding company structure

 Introduce advanced management system for managerial efficiency and financial prudence



### Launch of an integrated holding company

- Merger between SK holdings and SK C&C
- Preemptive investments in promising industries such as semiconductors and biotechnology

### 2020~2021

### Listing of SKIET, SK reit and SK biopharmaceuticals

- Demonstrate marketability of growth investments by SK Inc. and its subsidiaries
- Realize gains through successful IPOs

### Portfolio rebalancing and operational improvement

- Financial improvement and portfolio-level synergy creation through portfolio rebalancing such as a merger between SK innovation and SK E&S
- Strengthen core competitiveness of the portfolio through operational improvement



# **Business Highlights**

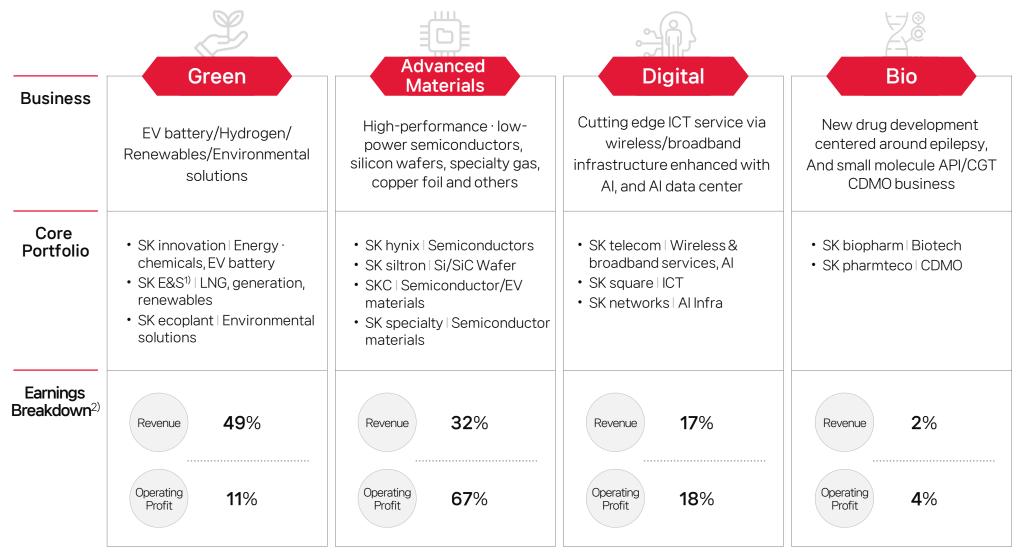


Current Status Analysis Goal Setting Planning

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# Medium to long-term investment portfolio management and business development centered around the four key areas



# Financial Highlights



Current Status Analysis | Goal Setting | Planning | Communication

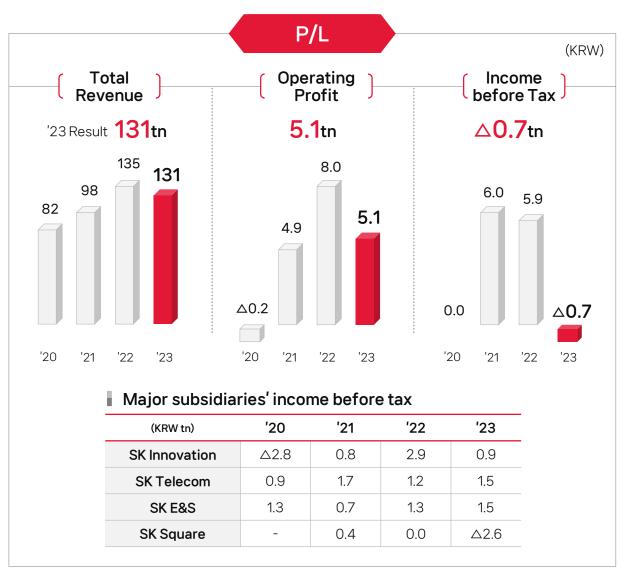


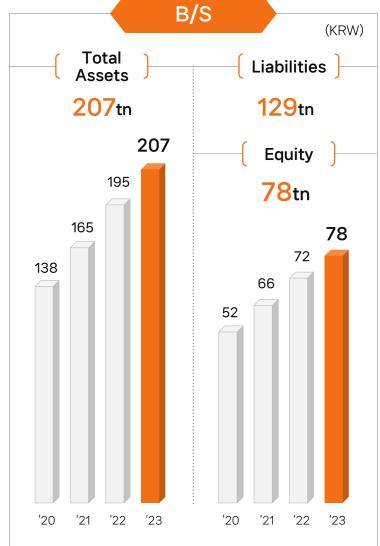






# Growth in revenue and assets from expansion of semiconductor and green business; Decrease in income before tax due to volatility in energy · chemical and chip industries





# **ESG Management**



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## Grow into a sustainable company through solid and systematic ESG management

## **Environmental**

#### Efforts for 2040 RE100 & Net-zero

- Accelerated transition to renewables based on the RE100 roadmap
- : Captive generation, green premium, PPA\*
- \* Power Purchase Agreement
- Build systems and improve operational structures for systematic management and analysis of net-zero related data

### Expand green investments & biz.

- Expand eco-friendly portfolio (30% of cumulative investments through 2023)
- Strict management based on the Green Taxonomy

### Social

#### Social value creation

- Presidential citation for gender equality, organized by Ministry of Employment and Labor, in hiring female employees
- The Ministry of Health and Welfare award for SIAT\* for young people with disabilities
  - \* Smart IT Advanced Training

### Human rights-based approach

- Set human rights-centered management policy and detailed guidelines
- 1st company to receive an independent certification of the Human Rights Management System

### Governance

### Board-led management

- Announce the corporate governance charter to boost transparency
- Guarantee independence, diversity, and expertise of the Board

## Risk management framework

- Develop a risk management framework based on ISO 31000 and verify its adequacy
- Establish a preemptive response system to identify potential risks in advance

## Major recognition















**AAA** rating Global Top 7%

1st in the Industrial Conglomerates category Integrated A+ rating

1st in holding co. category

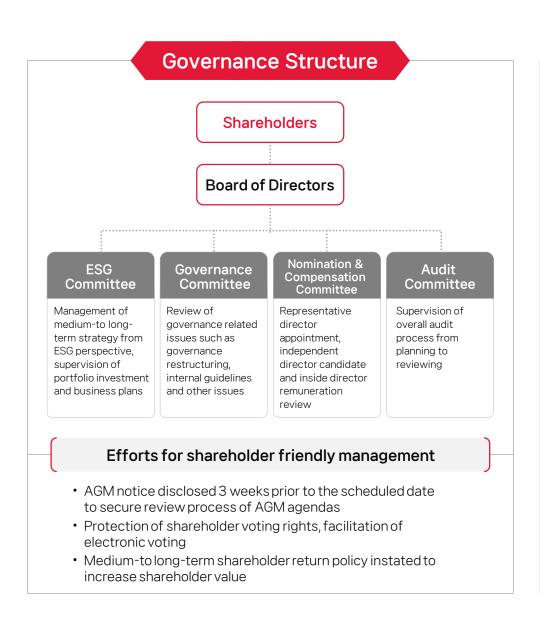
5 consecutive years

**Communication Awards** 

Sole platinum win/ Double gold wins



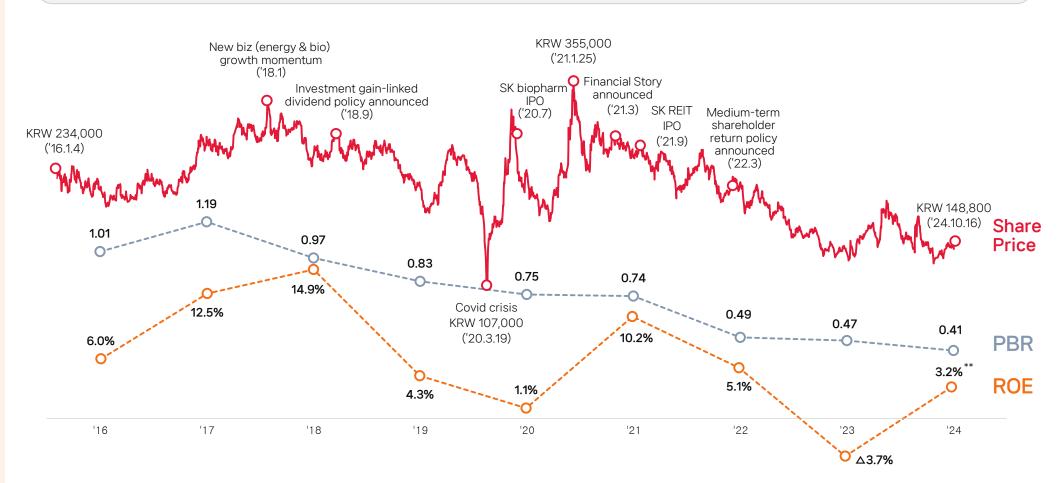
## Pursue globally acclaimed governance through board-led accountable stewardship



# **Board of Directors** Independent No. of directors Women directors 95% Resolution/ No. of sessions Attendance reported agendas \* Data for no. of sessions, attendance and no. of resolution/reported agendas from '23 Efforts for Board Independence / Expertise / Diversity • Independence: Appointed independent directors as chairman of the board and committee chairs Expertise: BSM (Board Skill Matrix) centered assessment. independent director training sessions (5 in '22/2 in '23) • Diversity: Appointed 2 female independent directors; or 25% of total number of directors

# Volatile ROE patterns amid semiconductor, battery value chain, and Al business expansion have contributed to fluctuations in share price and PBR

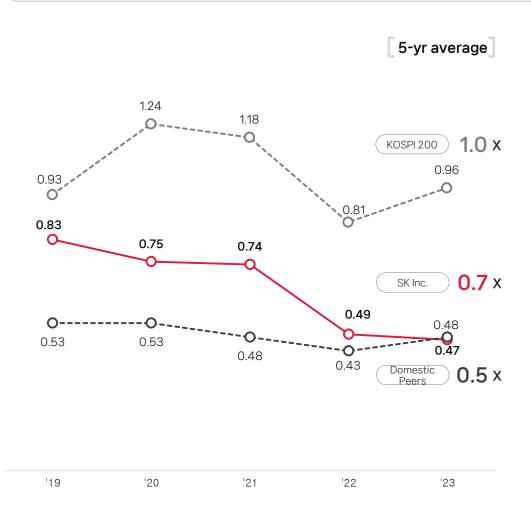




X PBR: SK Inc. year-end share price ÷ average SK Inc. shareholders' equity\*

ROE: SK Inc. net income attributable to controlling interest ÷ average SK Inc. shareholders' equity\* (\*sum of average annual SK Inc. shareholders' equity at the beginning & end of the year divided by 2) \*\* ROE for '24 annualized from 1H results

## PBR Analysis



\*\* Domestic peers: POSCO Holdings, Samsung C&T, LG, LS, GS, CJ, Doosan, Lotte, Hanwha Source: KOSPI 200 PBR - Korean Statistical Information Service (KOSIS), Domestic peer PBR - Bloomberg

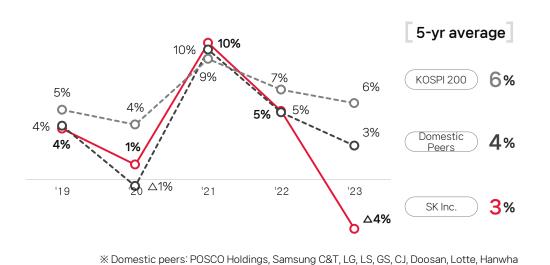
- 5-year average PBR is higher than domestic holding company peers, but is lower than the KOSPI 200 due to holding company discount and other factors
- BPS has been growing since 2019, but share price is undervalued at 0.5-0.8x BPS resulting in gradual decline in PBR

	′19	'20	'21	'22	'23
Closing Share Price (KRW 10k)	26.2	24.1	25.1	18.9	17.8
BPS* (KRW 10k)	31.5	32.3	34.1	38.4	38.2
- Average SK Inc. shareholders' equity (KRW tn)	16.7	17.1	19.3	21.4	21.2
PBR (x)	0.83	0.75	0.74	0.49	0.47

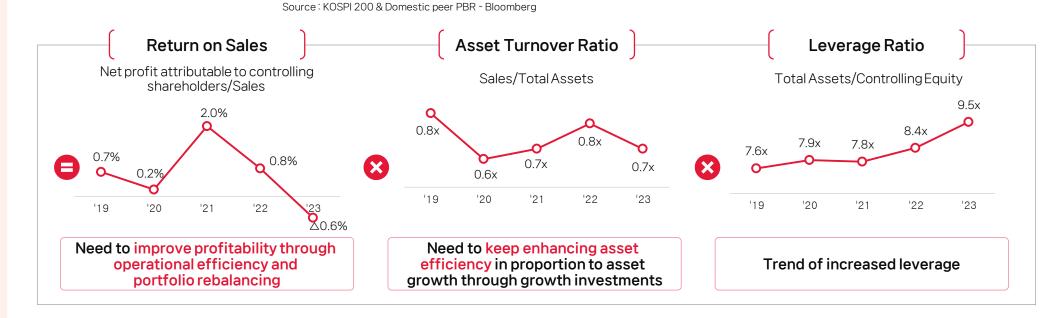
<sup>\*</sup> Per share amount of average SK Inc. shareholders' equity (sum of SK Inc. shareholders' equity at the beginning & end of the year divided by 2)



## **ROE Analysis**

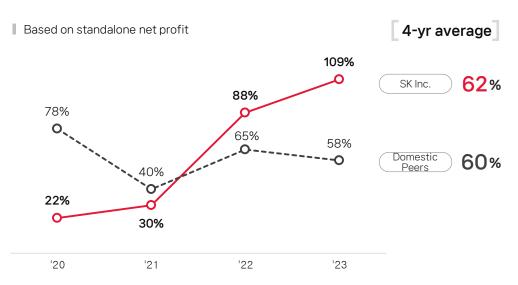


- ROE reached 10% in 2021 but turned negative in 2023. The 5-year average is 3%, which is lower than domestic holding company peers and KOSPI 200 companies
- Decline in ROE for two years caused by **high earnings volatility** due to the cyclical nature of core businesses such as semiconductor and petrochemicals and delay in earnings visibility for battery and other growth businesses

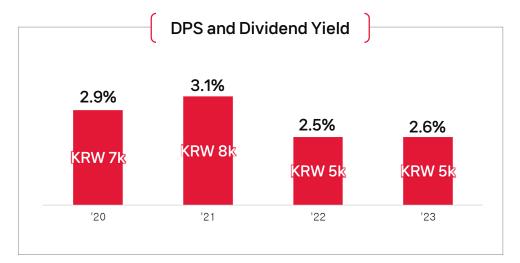


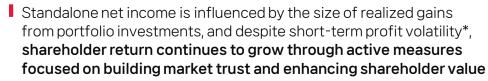


## Shareholder Return Analysis



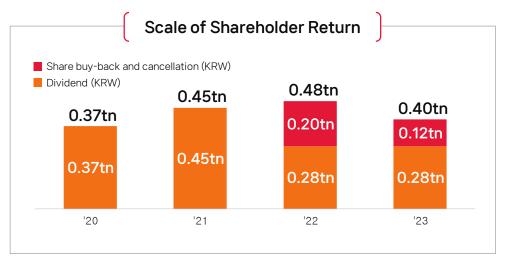
\*\* Domestic peers: POSCO Holdings, Samsung C&T, LG, LS, GS, CJ, Doosan, Lotte, Hanwha Source: Disclosure





<sup>\*</sup> SK Inc. standalone net profit: 1.7tn in 2020, 1.5tn in 2021, 0.5tn in 2022, and 0.4tn in 2023

- Special dividend paid to share profit from IPO of SK biopharm in 2021 and sale of ESR in 2022
- Based on the medium-term shareholder return policy, **share** buy-back and cancellation worth 1%+ of market cap each year since 2022, with annual shareholder return exceeding KRW 0.4tn





## Enhance PBR through ROE improvement and higher shareholder return



- Medium-term goal setting based on active portfolio rebalancing and operational improvement
- Higher long-term ROE target with greater visibility of profits from new growth businesses
- Stable and predictable dividend regardless of earnings change
- Reflecting market demands for higher shareholder returns through asset sale gains

**Basis** 

- Medium-term PBR return to the historical 5-year average level through higher ROE and shareholder return
- Long-term PBR of 1x with enhanced investment attractiveness by creating new growth business results



# **Direction of ROE improvement**

# Strengthen fundamental competitiveness through

portfolio value growth and financial stability to improve corporate value



Secure resources for new growth investments\* to improve profitability of the portfolio and generate future earnings

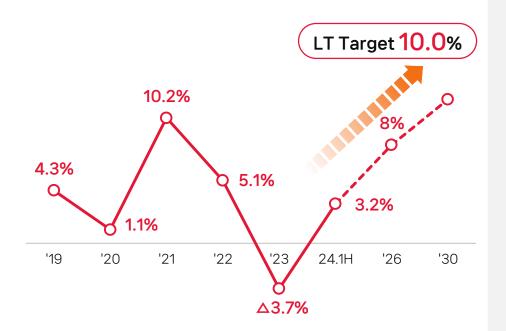
\* Invest in future growth domains such as AI (Chip/Infra/Service) and integrated energy solutions



# SK Inc. to improve profitability through Operational Improvement (O/I) and stronger execution power at the Group level

## Improve profitability of SK Inc.

Long-term ROE target of 10% or more



# Direction of O/I



Improve profitability through BM innovation of subsidiaries



Secure fundamental competitiveness with O/I activities across the entire process\*, including product and technology differentiation and process innovation

\* R&D, production, quality, procurement, risk mgmt., etc.



SK Inc. to strengthen execution power through support for subsidiaries' O/I activities and regular monitoring



Plan and execute Group-level O/I activities by mobilizing Groupwide resources



Reduce the number of subsidiaries for optimal span of control



# Synergy creation among subsidiaries through portfolio rebalancing and portfolio optimization through sale of non-core assets

#### **Portfolio Consolidation** Portfolio Divestiture Realize gains from the portfolios that have 01 Internalize high quality assets and maximize achieved high value 01 synergy for future growth business Portfolio focus and concentration to nurture future growth businesses 02 Direction → Liquidation of non-core assets Enhance operational efficiency and utilize 02 capabilities effectively by reducing Sale of inefficient assets with low profitability investment overlaps among subsidiaries 03 whose value is not likely to increase soon

Examples







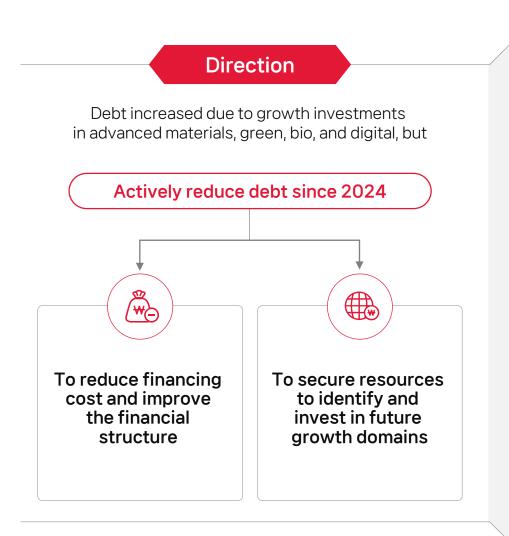


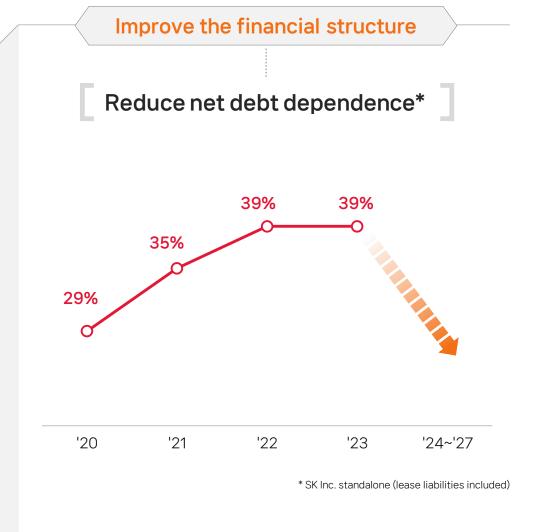






# A significant reduction in debt to strengthen the financial structure and secure resources for future growth investments







# Gradual increase in shareholder return to stable, consistent, and predictable levels in line with shareholders' expectations

## Current medium-term plan ('22~'25)

+30% of regular dividend income for cash dividend



#### Return a certain % of

realized gains to shareholders

Treasury stock purchase and cancellation worth +1% of the market cap each year until 2025, using funds such as proceeds from asset sales





Set a minimum annual DPS of KRW 5,000 (common shares) for predictability of dividend payout to shareholders



Purchase and cancel treasury stock or pay extra dividend in addition to regular dividend payout worth 1~2% of market cap using funds such as proceeds from asset sales

## Communication

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## Increase trust through two-way communication with the market and transparent disclosures

## **Investor Communication**

#### **AGM**

• Electronic voting, open AGM, presentation on the status and strategies

### Regular and frequent IR activities

- Annual and guarterly earnings (Provision of diverse content through Korean and English webpages and YouTube)
- Domestic and overseas NDR and conferences, 1:1 meetings, expanded coverage of domestic and overseas securities firms
- Business briefings, investor meetings, visits to major business sites
- A Board member in charge of comm. with shareholders (one of the outside directors)
- Address inquiries of retail investors, meetings with minority shareholders, and FAQ page on the IR website

### Disclosure

 FSS, KRX, FTC disclosures, corporate governance reporting, and disclosure of medium- to long-term shareholder return plans

## **ESG Communication**

- Pursue sustainable mgmt. based on SKMS\* principles, and apply ESG lens for investment and portfolio management
  - \* SKMS (SK Management System)
- Issue Sustainability Report

(Web Reporting: https://esg.sk-inc.com)

Constant comm. with ESG Funds and rating agencies

## Shareholder Communication Enhancement





- More IR events led by the mgmt. for analysts and investors
- Improve the processes for Board deliberation on feedback from investors





- Identify new investors and expand the pool of long-term investors
- Improve shareholder comm. on major mgmt. decisions including AGM agenda



- Better accessibility to content
- Expand disclosure content related to the Value-Up Program
- Offer more content in English

